

AAOR

Monthly Newsletter

August 2026

Serving REALTORS® across Taylor, Jones,
Callahan, Haskell,
and nine surrounding counties.

ABILENE 
ASSOCIATION of REALTORS

CONTACT US



325-692-9821



626 S. Pioneer
Abilene, Tx 79605



www.AbileneAOR.com



Our mission is to lead with integrity, serve with heart, and support one another as we continue to be the trusted voice for real estate in our community.

A word from the President...

A big THANK YOU to everyone for your patience and kindness as we transition to our new Tangilla system! Change always comes with a learning curve, but I am so excited about this much-needed upgrade and what it will bring to our Association.

I also encourage everyone to stay connected by following both the Abilene Association of REALTORS® Member Facebook Page and our Affiliate Facebook Page. We share lots of additional updates, events, reminders, and resources there.

And don't forget to check out our new website! We have a lot of exciting things happening, and we want to make sure you stay connected and informed.

Thank you for being such an important part of our Association!

Maegan Brest, REALTOR®
Berkshire Hathaway
HomeServices Stovall, REALTORS®
(325) 280-3393



2026 Board of Directors & Officers

Officers

Maegan Brest - President
Steve Stovall - President-Elect
Terri Scott - Membership VP
Rob Cunningham - Secretary
Beki Kofoed - Program VP

Directors

Cheyenne Toliver - Place 8 (2024-2026)
Suzanne Fulkerson - Place 9 (2024-2026)
Tina Irias - Place 1 (2025-2027)
Pam Yungblut - Place 2 (2025-2027)
Shelly Brooks - Place 3 (2025-2027)
Rebecca Huff - Place 4 (2026-2028)
Karlana Brooks - Place 5 (2026-2028)
Phil Hill - Place 6 (2026-2028)

Leadership & Representatives

Staci Boren - Immediate Past President (2025)
Cristy Vines - WCR President
Pam Yungblut - Directors of MLS
Tammy Kister - 2026 MLS Chair / NTREIS President
Gary Bone - Region 2 RVP
Kay Spiva - FPC / Jodey Arrington Liaison / TR Director



WELCOME NEW MEMBERS

NEW REALTORS®

- Dante Bernardi - Berkshire Hathaway/Stovall
- Breanna Taft - Epique Realty
- Brittany Lewallen - Sendero Properties
- Savannah Stoker - Ekdahl Nelson
- Nicole Collins - Momentum Group Real Estate
- Annette White - Epique Realty
- Shane Parker - KW Synergy
- JoAnn Limones Re/Max Big Country
- Maria Gonzales - Epique Realty





2026 EVENTS

Feb 26 - AAOR Membertine Party @ ACC 5:00PM-7:30PM

April 26 - TREPAC Cake auction @ ACC Luncheon

May 14 - AAOR Bowling Tournament @ Primetime 6PM-9PM

June 10- TREPAC Golf Tournament@

June 25-Farm and Ranch Symposium

June 25- WCR Purse BINGO

TBD - AAOR Cornhole Tournament

Aug 4th and 6th (Tentative)- Walk with Pride (Mall of Abilene) 5pm-8pm

Aug 24- AAOR Swimming Party @ Abilene Country Club 5pm-8pm

Oct TBD- Affiliate luncheon @ AAOR - 11:45AM - 1:00PM

Oct 24 (Tentative) - AAOR Harvest Fest

Dec. 5 - AAOR Awards Banquet @ ACC

Dates and times are subject to change.

Contact Cathi @ 325-692-9821 or visit www.abileneaar.com



UPCOMING MEETINGS & EVENTS

AUGUST

Board of Directors – August 20, 2026 @ 8:30 a.m.

Home Buying Seminar – August 22, 2026 @ 10:00 a.m.

AAOR Members Family Pool Party - August 24, 206 @ 5 p.m.

DEI Committee – August 26, 2026 @ 10:00 a.m.

Property Management Committee Meeting - August 26, 2026

@ 1 p.m. (Guest Speaker - The Honorable Mike McAuliffe, Justice of the Peace, Precinct 1, Place 1)

Housing Opportunities Meeting – August 27, 2026 @ 8:30 a.m.

SEPTEMBER

Commercial Meeting – September 1, 2026 @ 9:00 a.m.

Membership Committee Meeting – September 1, 2026 @ 9:30 a.m.

Program Luncheon – September 1, 2026 @ 11:45 a.m.

New Member Orientation – September 3 & 4, 2026 @ 8:30 a.m.

AAOR Board Office will be CLOSED for Labor Day on September 7th

Budget Meeting – September 10, 2026 @ 8:30 a.m.

Executive Meeting – September 14, 2026 @ 8:30 a.m.

Business Luncheon – September 15, 2026 @ 11:45 a.m.

Board of Directors – September 17 2026 @ 8:30 a.m.

Home Buying Seminar – September 29, 2026 @ 10:00 a.m.

DEI Committee – September 30, 2026 @ 10:00 a.m.

Housing Opportunities Meeting – September 24, 2026 @ 8:30 a.m.

EDUCATION

PROFESSIONAL DEVELOPMENT

LEGAL I & II

Instructor: Brian Cooper

August 27, 2026 | @ the AAOR | 8:30 AM – 5:00 PM

8 CE Hours | \$85

To Register, call Cathi or Sheila at 325-692-9821



TANGILLA TIP

**Where is my
LETTER OF
GOOD STANDING?**

1. Go to your **MEMBER PORTAL** (Click **PORTAL** button)
2. AT the top left, click **SUBSCRIPTIONS**
3. On the right top, click **SUBSCRIPTION ACTIONS**
4. Click **LETTER OF GOOD STANDING**
5. You can download it here, then send it wherever you need it to go!



IMPORTANT REMINDERS

- If you have not done so, please go to www.abileneaor.com and sign in to your new member portal in **Tangilla**.
- **HOME BUYING SEMINARS** at the AAOR–
August 29, 2026 @ 10:00 a.m.
September 26, 2026 @ 10:00 a.m.
- **AAOR MEMBER POOL PARTY--**
For REALTORS & AFFILIATES (**Bring your family!**)
August 24, 2026 | 5 PM - 8 PM | Abilene Country Club
- **AAOR Board Office will be closed for Labor Day--**
September 7th

PROPERTY MANAGEMENT COMMITTEE MEETING
with Guest Speaker
Honorable Mike McAuliffe,
Justice of the Peace,
Precinct 1, Place 1



WEDNESDAY, AUGUST 26TH FROM 1 PM TO 2 PM
@ THE AAOR CONFERENCE ROOM

IMPORTANT ANNOUNCEMENT



The **Abilene Association of REALTORS[®]** has successfully transitioned to the new Association Management System - **TANGILLA** - on **July 20, 2026**! This upgrade will enhance the way you access & manage many of the services we provide.

This system was specifically designed for real estate associations, and the user-friendliness is outstanding!

Things to look forward to with the new system include:

- Managing your own AAOR & SUPRA eKey subscriptions in your own user-friendly Member Portal!
- Registering for CE courses and events with ease & keeping track of your education requirements & certificates
- Viewing & managing your account details, invoices payment history, and TREPAC contributions
- Updating your own profile & communication preferences (phone numbers, email addresses, etc.)
- Instant access to your Letter of Good Standing
...AND SO MUCH MORE!!

Please note: **ALL member applications can now be completed online, and transfers, and office/member information updates can now be done by agents inside their new MEMBER PORTALS.** Please contact the AAOR Board Office if you are having any difficulty navigating the new system. **325-692-9821**

Advocacy & TREPAC Update

WOW – Our TREPAC Year Is Almost Up! 🎉🏠

We are getting down to the wire, and we still have TWO more opportunities to get your TREPAC investment in!

If you pledged but haven't fulfilled your investment yet, these are GREAT opportunities to get it completed! 🙌

- **1st – Tabletop Auction**

Be watching for the date and time announcement from AAOR. There will be more details coming soon!

2nd – Year-End Auction

 **September 17–24, 2026**

Our year-end auction will begin September 17th and run through September 24th. More details coming soon!

We have had some amazing members take me up on my challenge and share WHY they invest in TREPAC.

Here are a few of their reasons:

💙 **Gary Bone:**

"I invest in TREPAC for several reasons. First, it is our duty to protect the industry that has given us a great way to provide a life for us and our families.

Second, it is a great service to our clients that will probably never know what we do behind the scenes to make their homeownership the best experience we can. I love the thought of being a part of that behind the scenes.

Third, I am sowing into future generations to protect them from things they are unaware of in order to experience their homeownership dreams."

💚 **Kay Spiva:**

"It is an investment in my business and clients. It is the BEST WAY I can participate in a manner that protects my clients' and my personal real estate interests.

It is the RIGHT THING to do. "



Advocacy & TREPAC Update

💙 Cathi Looney:

"I invest because I own my own home and TREPAC is not only working for the REALTORS® but it also works for the homeowners."

These are three amazing reasons from three amazing members! 🙌🙌🙌

Now I'm challenging YOU – let's follow Gary, Kay and Cathi and make an investment in our industry, our clients, our businesses and the future of homeownership. 🏠❤️

Every investment matters. Every voice matters. Every REALTOR® matters.

Let's finish this TREPAC year STRONG! 💪🔥

Let's get to our \$55,000 goal!

Judith Puryear

Region 2 – Abilene, Stephenville & Heartland

TREPAC Trustee



COMMUNITY OUTREACH

Making Trails of Gratitude: Walk With Pride 2026



This year's Walk With Pride event was a resounding testament to the heart and generosity of our local real estate community and city. Together, we had the privilege of providing brand-new school shoes to children ages 1 through 12, serving students from Head Start through 5th grade as they gear up for the school year.

Thanks to the remarkable support of our network, we raised enough funds to purchase 457 pairs of shoes! While we fell just short of our ambitious target of 700 pairs, the true measure of success was seen on the faces of hundreds of local children stepping into the school year with confidence, comfort, and pride.

Community Driven from the Inside Out

Our momentum gained huge strength thanks to key community efforts and sudden surges of generosity:

- **The Matching Challenge:** Melinda McCarty stepped up during the week of the event with a generous challenge to match up to \$5,000 in donations. Her leadership galvanized giving across the board, directly translating into more shoes on feet.
- **Grassroots Support:** As Realtors and affiliates shared our mission across town, members of the public answered the call. Neighbors dropped by the Association office throughout the week simply to hand off cash donations. It is truly heartwarming to see how whole-heartedly our broader community steps up to care for families in need.



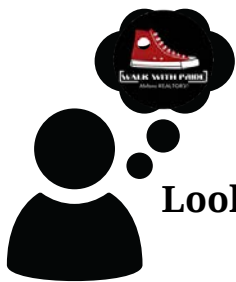
More Than Just Shoes

The gratitude from families was overwhelming. Parents and guardians expressed their appreciation in so many touching ways. Beyond monetary gifts, generous donors supplied plenty of new socks, ensuring every child left completely equipped for their first day. Equally inspiring were our volunteers, who showed up with bright energy to help each child select the perfect pair and cheer them on.

A Legacy of Giving Since 1989

Walk With Pride has been shaping young lives in our city for over three decades, and we are proud to keep that tradition running strong.

- **To our Donors & General Public:** Thank you to every Realtor, affiliate member, and local citizen who contributed financial support and brand-new socks.
- **To Melinda McCarty:** A special thank you for setting the bar high and inspiring rapid local giving through your match.
- **To our Volunteers:** Thank you to everyone who gave their time to fit, assist, and encourage our local youth.



Looking Ahead: How You Can Help Us Reach 700+ Next Year?

We are already looking ahead to next year with a vision to expand our outreach and bless even more children. Across our association, we have roughly 700 members between our real estate agents and affiliate partners. **If every one of us could find it in our hearts to contribute just \$50, we would easily blow past our goal and provide more than 700 pairs of shoes to local kids next year!**



Katie Wells

Loan Officer

✉ kwells@cmghomeloans.com

☎ (325) 899-2848 | 📠 (342) 934-4329

📍 4519 Mills Park Circle Suite 100, College Station, TX 77845

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Abilene Housing Report

July 2026



Median price

\$305,000

↑ **29.2%**

Compared to July 2025

Price Distribution



Active listings

↓ **45.3%**

278 in July 2026



Closed sales

↓ **8.3%**

188 in July 2026



Days on market

Days on market 24

Days to close 48

Total 72

16 days less than July 2025



Months of inventory

1.6

Compared to 3.4 in July 2025

About the data used in this report

Data used in this report come from the Texas REALTOR® Data Relevance Project, a partnership among the Texas Association of REALTORS® and local REALTOR® associations throughout the state. Analysis is provided through a research agreement with the Real Estate Center at Texas A&M University.



Texas Real Estate Research Center

ABILENE 
ASSOCIATION of REALTORS®

Taylor County Housing Report

July 2026

Price Distribution



Median price

\$315,000

↑ **26.1%**

Compared to July 2025



Active listings

↓ **39.5%**

399 in July 2026



Closed sales

↓ **9.3%**

214 in July 2026



Days on market

Days on market 26

Days to close 48

Total 74

19 days less than July 2025



Months of inventory

1.9

Compared to 3.8 in July 2025

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Callahan County Housing Report

July 2026



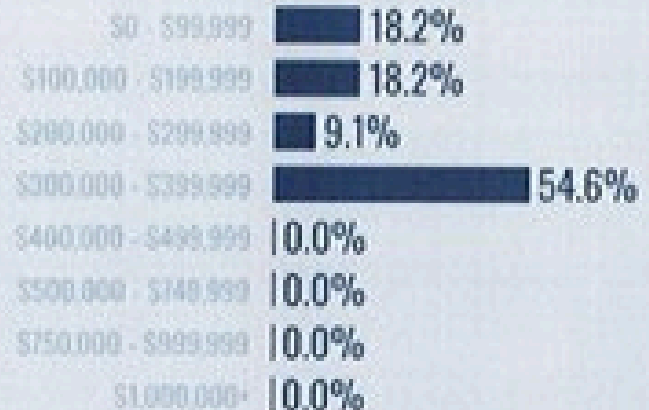
Median price

\$325,000

↑ **87.3%**

Compared to July 2025

Price Distribution



Active listings

↓ **33.3%**

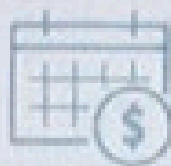
46 in July 2026



Closed sales

↓ **15.4%**

11 in July 2026



Days on market

Days on market 68

Days to close 40

Total 108

5 days less than July 2025



Months of inventory

2.7

Compared to 5.4 in July 2025

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Texas Real Estate Research Center

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Eastland County Housing Report

July 2026



Median price

\$203,000

↓ **18.5%**

Compared to July 2025

Price Distribution



Active listings

↓ **25.7%**

101 in July 2026



Closed sales

↓ **10.5%**

17 in July 2026



Days on market

Days on market 160

Days to close 38

Total 198

58 days more than July 2025



Months of inventory

6.4

Compared to 10.6 in July 2025

About the data used in this report

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Haskell County Housing Report

July 2026



Median price

\$117,500

↓ **13%**

Compared to July 2025

Price Distribution

\$0 - \$99,999	25.0%
\$100,000 - \$199,999	50.0%
\$200,000 - \$299,999	0.0%
\$300,000 - \$399,999	0.0%
\$400,000 - \$499,999	25.0%
\$500,000 - \$749,999	0.0%
\$750,000 - \$999,999	0.0%
\$1,000,000+	0.0%



Active listings

Flat **0%**

31 in July 2026



Closed sales

↓ **20%**

4 in July 2026



Days on market

Days on market 77

Days to close 33

Total 110

36 days less than July 2025



Months of inventory

6.0

Compared to 9.1 in July 2025

About the data used in this report

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Texas A&M University
Texas Real Estate Research Center

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Jones County Housing Report

July 2026



Median price

\$204,500

↓ **18.2%**

Compared to July 2025

Price Distribution



Active listings

↑ **5.6%**

75 in July 2026



Closed sales

↑ **33.3%**

12 in July 2026



Days on market

Days on market 44

Days to close 40

Total 84

33 days less than July 2025



Months of inventory

4.9

Compared to 6.4 in July 2025

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Texas A&M University
Texas Real Estate Research Center

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Nolan County Housing Report

July 2026

Price Distribution



Median price

\$160,000

↓ **31.8%**

Compared to July 2025



Active listings

Flat **0%**

82 in July 2026



Closed sales

↓ **7.1%**

13 in July 2026



Days on market

Days on market 75

Days to close 15

Total 90

30 days less than July 2025



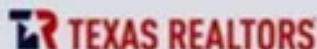
Months of inventory

8.3

Compared to 7.2 in July 2025

About the data used in this report

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TEXAS A&M UNIVERSITY

Texas Real Estate Research Center



Shackelford County Housing Report

July 2026

Price Distribution



Median price

\$240,000

↑ **74.6%**

Compared to July 2025

\$0 - \$99,999	0.0%
\$100,000 - \$199,999	0.0%
\$200,000 - \$299,999	100.0%
\$300,000 - \$399,999	0.0%
\$400,000 - \$499,999	0.0%
\$500,000 - \$749,999	0.0%
\$750,000 - \$999,999	0.0%
\$1,000,000+	0.0%



Active listings

↓ **33.3%**

8 in July 2026



Closed sales

↓ **50%**

1 in July 2026



Days on market

Days on market 61

Days to close 52

Total 113

138 days less than July 2025



Months of inventory

4.6

Compared to 9.6 in July 2025

About the data used in this report

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August BIRTHDAYS

Kloe Carter 8-1
Shay Senter 8-1
Kaitlyn Beard 8-2
Courtney Waxler 8-2
Angel Pacanins 8-2
Reese Brown 8-3
Dave Dalzell 8-3
Christina Prince 8-3
Jerry Mash 8-3
Justin Fulkerson 8-4
Haven Hill 8-4
Sheridan Cruz 8-6
Jerry McAlister 8-8
Carrie Winter 8-8
Suzanne Fulkerson 8-9
Peggy Bailey 8-10
Keila Stephens 8-10
Ashley Berry 8-10
Pam Trull 8-10
Anthony McColum 8-11

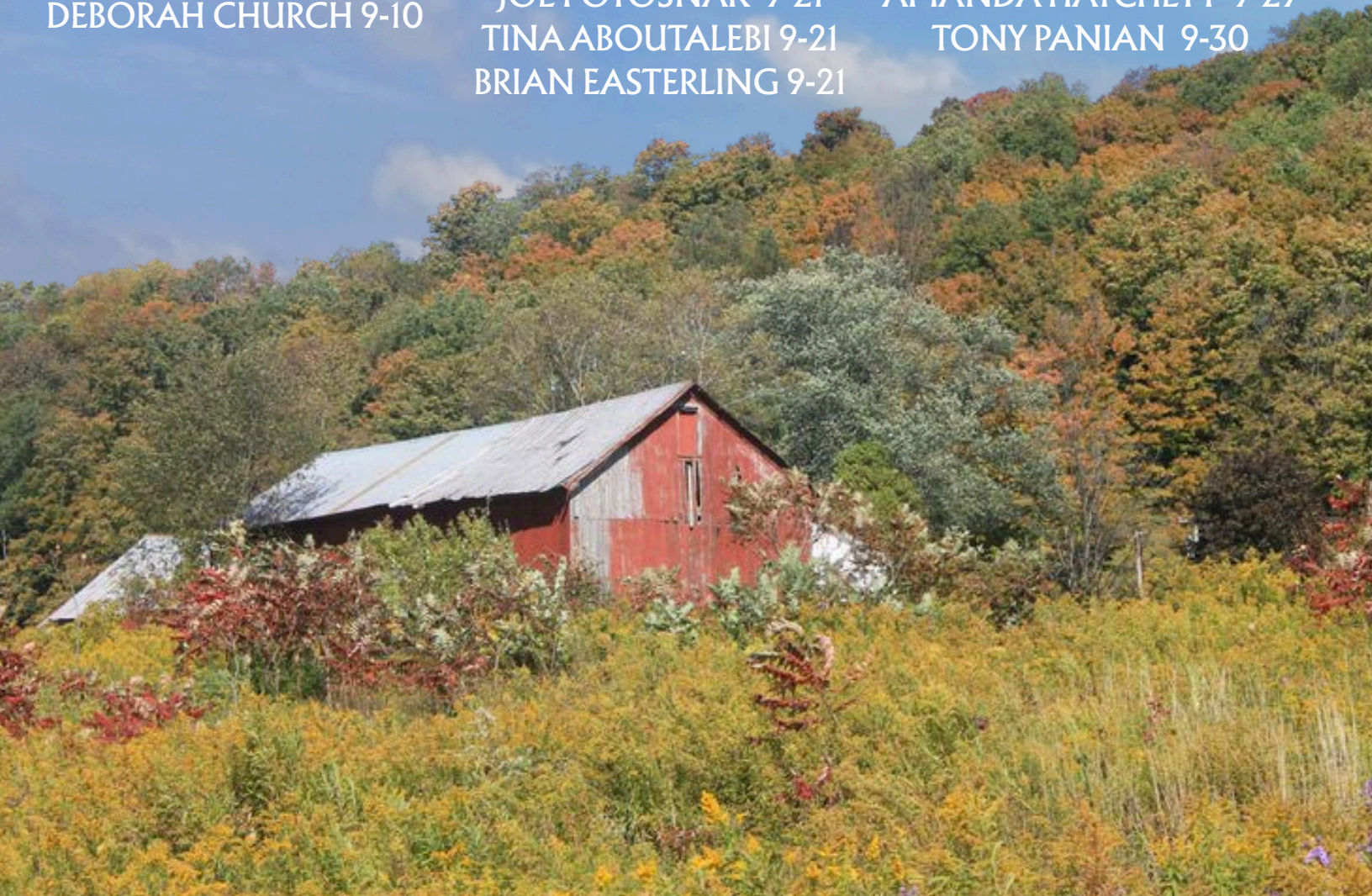
Phu Nhan 8-12
Sammy Alcala 8-12
Ryan Goodwin 8-13
Erin Currie 8-13
Toni Gill 8-14
Alex Masters 8-14
Vickie Pelton 8-14
Marjorie Price 8-14
Shaye Van Horne 8-15
Melissa Ballesteros 8-16
Sam Stephens 8-16
John Hill 8-16
Ken Cunningham 8-17
Diane Schmahl 8-17
Breanna Taft 8-17
Christine McDonald 8-18
James McIntosh 8-18

Matthew Armstrong 8-19
Darby Grimes 8-19
Chris Brooks 8-20
Conner McClellan 8-20
Douglas Berry 8-20
CJ Chaney 8-21
Nancy Brown 8-23
Crissy Ward 8-24
Michael Powell 8-24
Stefanie Bonds 8-24
Carrie Brown 8-25
Karis Crawford 8-25
Dustanna Spencer 8-25
K'Ci Brown 8-26
Jennifer Moore 8-27
Robbie Johnson 8-29
Marla Hawkins 8-30



SEPTEMBER Birthdays

ABIGAIL NELSON 9-1	RANDY KINNISON 9-11	GREG PACE 9-23
TERI MCQUEEN 9-1	BRAYDON DELACRUZ 9-12	JOHN STEVENS 9-23
WESLEY GILL 9-1	DESTRY GIDEON 9-13	LAUREN PARTIN 9-23
JONATHAN ADAMES 9-3	ADAM THOMPSON 9-13	REGAN DUGAN 9-24
CYDNEY BERNARDI 9-4	CHRISTY GILLET 9-15	SHELLEY BEAVER 9-24
SHARLA WALLACE 9-4	COURTNEY JENKINS 9-15	DILLON DAVIS 9-25
BETTY MCFADDEN 9-6	DENNIS CRAWFORD 9-15	TOMMY SIMONS 9-25
TODD RODRIGUEZ 9-6	LAURA GRAGG 1-16	AMY LEJEUNE 9-26
JONATHAN JONES 9-7	SHARI RIOS 9-16	CATHI LOONEY 9-26
SUSAN PEASE 9-7	CRISTY VINES 9-17	BROOKE ATKINS 9-26
HEATHER FLINNER 9-8	ADA VERNON 9-18	JANAE WELCH 9-26
CAROLYN SUTHERLIN 9-8	TIARA OKON 9-18	MILLER LOUDERMILK 9-27
OLUBUNMI SEGUN-BELLO 9-9	MEGAN FORSBERG 9-19	ROBERT MCINTYRE 9-27
TRACY FRISKE 9-9	MAEGAN GARNER 9-20	TAMARA WALKER 9-27
MORGAN MEDFORD 9-9	SHARI JONES 9-20	LUVIA ESPARZA 9-28
DEBORAH CHURCH 9-10	LAURA SCOTT 9-20	AMANDA HATCHETT 9-29
	JOE POTOSNAK 9-21	TONY PANIAN 9-30
	TINA ABOUTALEBI 9-21	
	BRIAN EASTERLING 9-21	



PHOTOS OF THE MONTH



*Welcome
New
Realtors!*



Dalerie Beard,
HCV Manager



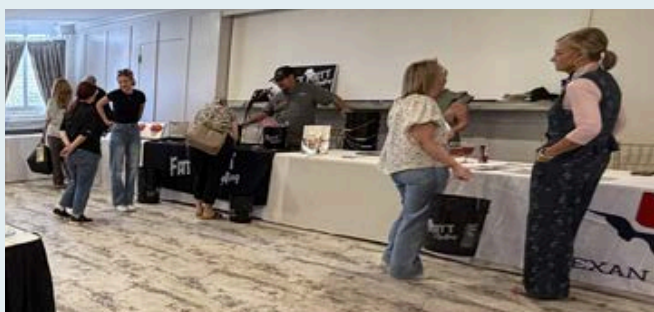
Abilene Housing Authority

Lacey Wunderlich,
FSS Supervisor



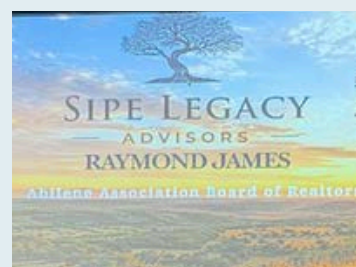


AAOR Affiliate Showcase



SIPE LEGACY ADVISORS of RAYMOND JAMES

Hays Sipe & Robert Lyublanobits
Financial Advisor, RJFS Sr. Asset Management Consultant





WALK WITH PRIDE



**AUGUST 29
&
SEPTEMBER 26**

Free HOME

BUYING SEMINAR



TOPICS

- budget planning
- house hunting
- the offer, loan, contract & deal
- moving in & maintaining your home

CONTACT US

☎ +325-207-2902
@ www.abileneaor.com



**Saturdays, August 29th
& September 26th**
10:00 a.m. – 11:00 a.m. &
11:00 a.m. – 12:00 p.m. at the
Abilene Association of Realtors
626 S. Pioneer Drive
Abilene, TX 79605
325-692-9821

**LIVE & IN PERSON CLASS AT
THE AAOR**

ABILENE 
ASSOCIATION of REALTORS®

LEGAL I & II

I & II



REQUIRED CLASS FOR LICENSE RENEWAL

Presenter

Brian Cooper

-  42 Years of Experience in Real Estate
-  TEXAS REALTORS Education & Risk Reduction Committee-Past Chairman
-  Permian Basin Board of Realtors-Past President
-  One of the leading Real Estate Educators in Texas for over 35 years
-  Senior Instructor for Continuing Education Courses for the Texas Real Estate Commission & TEXAS REALTORS

**8 CE
HOURS**

\$85

Date/Time

**27th August, 2024
8:30 a.m. - 5:00 p.m.**

Location

**Abilene AAOR
626 S Pioneer Drive
Abilene, Texas**



**Breakfast
Provided by**



Lunch Provided by



For more info
Call Cathi or
Sheila at
325-692-9821

AAOR

**AUG.
24**

P

PARTY

for

AAOR MEMBERS

REALTORS & AFFILIATES!!

*Bring your
FAMILY!*

**Abilene Country Club Pool
4039 S. Treadaway**

**August 24th
5 PM - 8 PM**

*Hotdogs &
Hamburgers Provided!*



RSVP

**More info: Call Cathi or Sheila
325-692-9821**

ABILENE 
ASSOCIATION of REALTORS®

2026 WALK WITH PRIDE



**Thank
you!!**

Abilene REALTORS go above & beyond to create a lasting impact in our community by helping underprivileged kids in the Abilene area buy shoes for the school year. Your donations made this happen!

The ABILENE REALTORS FOUNDATION would like to thank each person who donated the funds needed, and to everyone who volunteered and helped in any way to make this year's WALK WITH PRIDE a success!!

Thank you!!



STAY CONNECTED

Abilene Association of REALTORS®
626 S. Pioneer Drive, Abilene, TX 79605
(325) 692-9821
abileneaor.com

Follow Us: Facebook

Serving REALTORS® across Taylor, Jones, Callahan, Haskell,
and nine surrounding counties.

"The Voice for Real Estate in Abilene"



CONTACT US



325-692-9821



626 S. Pioneer
Abilene, Tx 79605



www.AbileneAOR.com